



## Sagem-Interstar T.38 FoIP Servers Break New Ground with Cisco and Avaya VoIP Technology in Multiple Sectors

*XMediusFAX<sup>®</sup> showcases at upcoming HIMSS and VoiceCon events, highlighting new customer deployments in the healthcare, education, legal and finance sectors. Recently ranked #1 in IP fax for the 5th consecutive year, Sagem-Interstar (SAFRAN Group) continues to achieve pioneering market recognition in Cisco VoIP/FoIP through MGCP support, as well as Avaya IP Telephony and converged VoIP network compatibility.*

**Montreal, Canada, February 22, 2007** – Sagem-Interstar Inc. ([www.faxserver.com](http://www.faxserver.com)), the global leader in boardless IP fax software for VoIP networks since 2002, announced today that its award-winning XMediusFAX T.38 Fax over IP (FoIP) software will be showcased at two upcoming tradeshows that underscore Sagem-Interstar's prominence in diverse industry sectors:

- **The Healthcare Information and Management Systems Society (HIMSS) Annual Conference and Exhibition**, on February 25 – March 1, 2007, Booth #2018, at the Ernest N. Morial Convention Center in New Orleans, Louisiana; and
- **VoiceCon, The Forum for Business IP Telephony**, on March 5-8, 2007, Booth #642, at the Gaylord Palms in Orlando, Florida

Sagem-Interstar's XMediusFAX fax server solutions are highly prevalent in multiple sectors such as healthcare, education, legal and finance. Field-proven in thousands of deployments worldwide, XMediusFAX T.38 FoIP enables desktop faxing, and offers organizations and service providers a fast, secure and reliable means of routing legally binding and confidential faxes. XMediusFAX delivers faxes directly to employee inboxes or secure printers, and creates an audit trail to facilitate regulatory compliance with laws such as HIPAA (in healthcare) and SOX (in finance).

Recent Sagem-Interstar customers on Cisco platforms include:

- Legal sector: Arnall Golden Gregory LLP
- Healthcare sector: TriWest Healthcare Alliance, Fresno Heart Hospital, and Carle Clinic

Recent XMediusFAX fax server customers on Avaya VoIP platforms include:

- Education, healthcare and finance sectors: Duke University (with the Duke Clinical Research Institute (DCRI) and the Fuqua School of Business)

XMediusFAX's VoIP-ready technology streamlines business processes, giving customers quick bottom-line results and productivity gains. For example, TriWest Healthcare Alliance has achieved cost savings of \$500,000 per year using XMediusFAX SP. TriWest, a Phoenix-based corporation that contracts with the U.S. Department of Defense (DoD), provides access to healthcare for active and retired military members and their families. On a more modest scale, Arnall Golden Gregory LLP is a top Atlanta-based law firm that estimates its recent XMediusFAX implementation will save the firm nearly \$22,000 a year on the cost of a PRI line alone. Details on these customer success stories at: <http://www.faxserver.com/customers/index.htm>.



# Sagem-Interstar

SAFRAN Group

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## **XMediusFAX: #1 in IP Fax for the 5th Year**

As evidence of its multi-sector penetration, Sagem-Interstar maintains its #1 position in the IP fax server market for the 5th consecutive year, as stated in the recent "Computer-Based Fax Markets, 2005-2010" report from industry expert Davidson Consulting ([www.davidsonconsulting.biz](http://www.davidsonconsulting.biz)).

XMediusFAX, a software application that fax-enables VoIP networks, is the first and only boardless FoIP server solution that interoperates with Cisco Unified CallManager in MGCP mode. Cisco Compatible XMediusFAX prevails in the market as the fax server with the largest number of boardless (software-only) T.38 FoIP integrations with Cisco equipment. XMediusFAX is also the first boardless FoIP solution to be certified Compliant-Tested on the Avaya Communication Manager VoIP platform. Such unprecedented leaps in IP Telephony technology led to a 2006 Product of the Year Award for XMediusFAX SP.

Read more about FoIP benefits in Sagem-Interstar's new fax server white paper:

[http://www.faxserver.com/fax-server-software/xmediusfax/faxserver-whitepaper\\_e.htm](http://www.faxserver.com/fax-server-software/xmediusfax/faxserver-whitepaper_e.htm)

## **About Sagem-Interstar Inc.**

Sagem-Interstar Inc., the North American subsidiary of European mobile/broadband communications leader Sagem Communication ([SAFRAN Group](http://www.safran-na.com) [Paris: SAF.PA]; [www.safran-na.com](http://www.safran-na.com)), is the global pioneer and leader in boardless T.38 Fax over IP (FoIP) fax server solutions for VoIP networks.

Sagem-Interstar (formerly Interstar Technologies Inc.) is well-known for its award-winning XMediusFAX<sup>®</sup> (boardless T.38 FoIP) and LightningFAX<sup>®</sup> (for legacy fax boards) fax server software, catering to enterprise, government and service provider accounts of all sizes in more than 40 countries. Sagem-Interstar has been "Changing the Way You Fax" with software-only FoIP since 2002. Visit Sagem-Interstar's website at: [www.faxserver.com](http://www.faxserver.com).

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